



**NHMGMA
December 12, 2018
AGENDA**

8:00 AM – 8:30 AM Registration & Networking Breakfast

8:30 AM – 8:50 AM NHMGMA Business Meeting

8:50 AM – 9:10 AM Legal Update
Presented by: Cinde Warmington, Esq.

9:10 AM – 9:40 AM Payer Updates

9:40 AM – 10:00 AM ACMPE Question of the Month & Break

10:00AM – 11:30AM The Metrics You Need to Manage Your Practice
Presented by: David N. Gans, FACMPE



Your practice management, accounting, and electronic health record systems generate massive amounts of data, but not the actionable information that managers need to measure practice productivity and efficiency. The solution to your data overload is to identify the specific management metrics you need to make critical decisions. Instead of drowning in data, you can use a few key metrics to manage costs, identify opportunities to improve revenue, optimize staffing levels, and assess provider productivity.

The session will feature a case study to illustrate how using a few, but the right metrics, can make the difficult task of practice management easier.

Learning Objectives:

1. Describe how practice management, accounting, and electronic health record systems generate massive amounts of data, but provide little information that measure practice productivity and efficiency
2. Explain how to organize and use actionable information to manage a practice
3. Identify the management metrics that evaluate:
 - Staffing levels
 - Provider productivity
 - Practice efficiency
 - Practice profitability
 - Revenue cycle performance

Credit Hours: To apply this program toward your ACMPE continuing education requirement, evaluate the content and determine that it falls within the Body of Knowledge for Medical Practice Management. Please calculate the total number of clock hours you spent in content rich educational sessions and enter your hours online in the My Transcript area of mgma.com.